

Typical Expenses

REALTOR® expenses in North Texas vary depending on County and Board Associations:

Initial One-time Costs:

– TREC License Application Fee	\$205
– Real Estate Recovery Fund	\$10
– TREC Examination Fee	\$61
– Finger Printing Fee	\$46
– Pre-licensing Real Estate Courses	\$129 per class (cost will vary)

REALTOR® Dues and Fees:

– NAR, TAR and Local Association of Realtors	\$300 - \$400 per year
– Local Association Application Fee	\$100
– Metro MLS Key Set-Up Fee	\$100
– Metro MLS dKeyCard	\$205 - \$230 per year
– MLS Dues	\$109 per quarter
– Centralized Showing Systems (CSS)	\$19.50 per month

Ebbby Halliday, REALTORS® Fees:

– Business Development (\$80) / E&O Cyber Insurance (\$55)	\$135 per month
– Ebbby School Career Development Course (10 Modules)	\$300 tuition

Variable Costs:

– *Business Cards (options vary: single or double, photo, etc.)	\$35 - \$60 per 1,000 cards
– *Name Swinger Signs (5 with name and phone / \$45; 5 same with photo / \$115)	
– *3 Year Follow-up Buyer VIP Program (\$27 / shared by company / plateau-based)	
– *1 Year Follow-up Seller VIP Program (\$15 / shared by company / plateau-based)	
– *Ebbby Rebrandable Web Page: \$35 per month (optional)	
– Personal Marketing Expense: printing, custom photography, postage, etc. (10-15% of income)	

Note: *It is strongly recommended that new sales associates have a minimum of six to nine months of living expenses in reserves.*